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"HTS Code 73181600 – the code for "Nuts made of Iron or Steel" is part of a proposed tariff from President Trump – which in turn would lead to being a 25% tariff on hex nuts imported from China."

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The Name in Fasteners

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Company News & Highlights

Since last month, there have been a couple of promotions. Our Customer Service Assistant, Michael, is now our Operations Supervisor and will be helping out each department while still working in Customer Service. Our other congratulations goes to Jeremy, who is one of our warehouse personnel and recently took on the title of Vendor Managed Inventory Specialist. With this, he will be working with our Outside Sales Representatives in helping customers get their shops/warehouses back to being organized – or reorganizing them to make it more functional. Everyone here at Kelly Industrial Supply, Inc. would like to congratulate both Michael and Jeremy on their promotions and a job well done!

On Friday, May 18th, we will be holding our First Annual Yard Sale from 8am to 3pm right outside our front door! We are cleaning out our warehouse and will have discontinued items, closeout items, and more. You can also stop by to see our newly revamped showroom as well.

Industry News

A tariff on hex nuts? A tariff is an official list or table showing the duties or customs imposed by a government on imports and exports; or any table of charges; and last but not least, in the simplest of terms – charges.

HTS Code 73181600 – the code for "Nuts made of Iron or Steel" is part of a proposed tariff from President Trump – which in turn would lead to being a 25% tariff on hex nuts imported from China (*Fastener News*). With this news being announced last month, the Department of Commerce announced Section 301 – which would affect some 1,300 HTS codes! That's a lot! Now this tariff may not go into effect until this month, but be aware that the cost of hex nuts may be on the rise. Going back to this Section 301 – its relationship is to intellectual property that the US Department of Commerce says Chinese companies stole from USA companies. This section is still on the drafting table and the government is looking for public comments before a final decision is put in place.



If this proposed tariff does go through, any hex nuts imported from China will have an additional 25% charge on them! In a press release of a Notice of Determination and Request for Public Comment Concerning Proposed Determination of Action Pursuant to Section 301: China's Acts, Policies, and Practices Related to Technology Transfer, Intellectual Property, and Innovation, from the Office of the United States Trade Representative, Docket No. USTR-2018-0005; May 11th is the due date for submission of written comments and on May 15th, there will be a public hearing with the U.S. International Trade Commission. According to this release, there is currently 10% already added on to the price – if this tariff gets approved, that will be a whopping 35% subject to charge!

Customer Feedback & Highlights

“As a frequent customer, you can’t find better service!”

“I have always gotten what is needed, even if it wasn’t a stock item. From the girls answering the phone, to my reps, and to the delivery guys, I am treated first rate. Very satisfied.”

“It has always been a pleasure to do business with Kelly Industrial Supply and we look forward to a great future relationship. Our account manager (Drew) has always been a great help and an excellent representative for Kelly Industrial.”

Product Reviews

“All products are first quality. I never have to worry if they will not work or fail in the field.”

“Never had a problem with the products. Prices comparable to competition.”

Philadelphia Phillies



Congratulations to Joe from Andrew’s Lawn & Landscaping who won the Fish Bowl Drawing for the Phillies tickets for Game 19 on May 9th vs. the San Francisco Giants!



Events, Birthdays, & Anniversaries

May 18th First Annual Yard Sale
 May 28th Memorial Day - CLOSED
 June 12th Danielle – 1 yr Anniversary

June 20th Tyler – 2 yr Anniversary
 June 20th Drew – 2 yr Anniversary
 June 26th Nicole – Birthday

May 2018						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

June 2018						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

Color Key Code

Events
 Birthdays
 Anniversaries
 Holidays

EMPLOYEE SPOTLIGHT

Each month, the staff and owners at Kelly Industrial Supply, Inc. participate in a ballot system and vote on which employee they think deserves special recognition for a month’s hard work. Included in this voting system, each employee also has a say in which team they think has outstanding excellence as a whole. The Green Team is our Outside Sales Representatives, Customer Service is our Blue Team, the Warehouse holds down the fort for the Red Team, and the Purple Team is fabricated of the Accounting & Graphics departments. May’s winners will be announced in the June issue!

Employee of the Month (April)



Shannon – Office Manager

Team of the Month (April)



Blue Team – Customer Service
 (L) Michael Sharp
 (R) Alex Smith